



U.S General Services Administration  
Public Buildings Service  
Office of Child Care



# Starting a Federal Child Care Center

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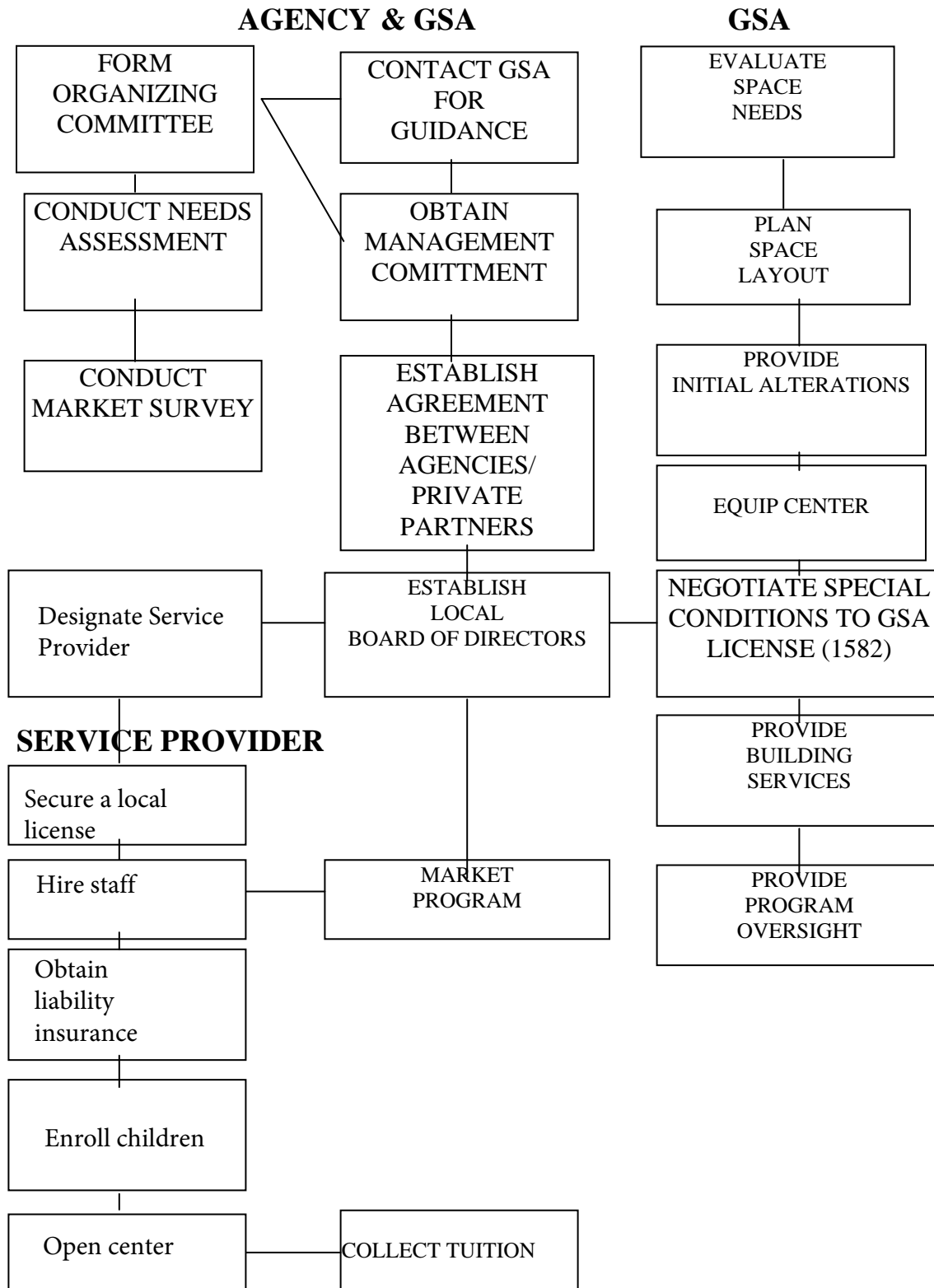
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# Overview

START-UP PROCESS FOR CHILD CARE CENTERS IN GSA SPACE



## Start Up Process for Centers in GSA Space

### CONTACT GSA

The primary mission of the GSA's Office of Child Care is to ensure that Federal and community families receive quality care for their young children in child care centers located in GSA managed space. We assist with all areas of establishing a child development center. Regional Child Care Coordinators can offer assistance regarding the formation of the organizing committee and eventual board, needs assessments and local child care market surveys, recommendations for center size and programs, selection of center management and technical assistance and coordination for the actual build out and equipping of the center.

Our nationwide network of Regional Child Care Coordinators works in partnership with other Federal agencies, advisory boards, providers, and center staff to establish and maintain high quality programs. What follows is a brief overview of the start up process. The appropriate Regional Child Care Coordinator should be consulted for further guidance.

### OBTAIN MANAGEMENT COMMITMENT

A commitment from the local Federal agency's or agencies' top management is crucial to the development and operation of a child care center. It is the key to the release of funds to develop the center and to the agency's continuing support.

### FORM ORGANIZING COMMITTEE

The committee should reflect the agency(ies) which will utilize the center and should be comprised of individuals whose professional expertise or background will benefit the committee (e.g. accountant, attorney, educator, fundraiser, etc.) In many cases, some members of the organizing committee stay on as future board members. The permanent board is well served by maintaining this mix of individuals, as well as seeking upper management and community participation on the board.

When more than one sponsoring agency is involved, each should be proportionally represented on the committee according to their occupancy within the building.

## ESTABLISH INTERAGENCY AGREEMENTS

When more than one agency sponsors a center, an interagency agreement (IA) should be signed between the agencies involved. The IA establishes the framework within which the agencies will participate in the development and ongoing support of the center. The IA can establish board participation and enrollment priorities.

## ESTABLISH FEASIBILITY \*

The organizing committee needs to have data that indicates a center is needed and will be used by employees at this site. A feasibility study includes:

### EMPLOYEE NEEDS ASSESSMENT - SURVEY or FOCUS GROUPS

(This survey will help determine):

1. the expected population, thus size of the center
2. the ages of children in need of care
3. desired hours of operation
4. the types of services to be provided

### MARKET SURVEY (This survey will help determine):

1. the availability of other existing child care services
2. tuition costs

The feasibility study needs to include the guidance from GSA on utilization rates and acceptable center size requirements. A center must be large enough to exist as a viable business.

Community partnerships with non federal entities are permitted and encouraged. A partnership with a local business or government could make a center viable where your population alone will not support one. Any agreements made for sharing a center must be based on the authorities and requirements of the Tribe amendment.

## EVALUATE SPACE NEEDS/SEEK SPACE\*

The organizing committee should obtain copies of the applicable state and local regulations governing child care centers (<http://nrckids.org/index.cfm/resources/state-licensing-and-regulation-information/>). In most instances child care centers are required to be on ground floor levels with access to outdoor play space. The GSA child care coordinator is available to help identify if appropriate space is available. The agency requests space from GSA. GSA is responsible for finding, designing and building out the space for the child care center under established policy. The agency(ies) pay rent to GSA for the space under established procedures for "common use space".

## EQUIP the CENTER

GSA purchases the fundamental, permanent and long term furnishings and equipment such kitchen appliances, playground and gross motor equipment, classroom furnishings and equipment and subsequent repair and replacement of equipment. GSA does not purchase, curriculum materials, supplies or consumable goods, this is the responsibility of the provider.

## PROVIDE BUILDING SERVICES

GSA is responsible for providing building services to the center, which include cleaning, utilities, and security systems. The centers are cleaned to child care accreditation standards. The minimum requirements can be located in the GSA Custodial Cleaning Specification. Security is provided in accordance with a security survey and analysis. Services considered above standard level are paid for by the requesting agency.

## PROVIDE PROGRAM OVERSIGHT

GSA, using independent professionals performs program and health reviews. GSA professionals perform periodic safety and security reviews.

## DESIGNATE SERVICE PROVIDER

Options for service provider and issuance of GSA License for Use of Space:

1. *GSA* can issue a revocable license directly to a service provider or board. An organizing committee or board of directors will issue a solicitation, with the guidance of *GSA*, to select a provider to deliver the service. The board will enter into a contract with the selected provider and sign a memorandum of understanding with *GSA*. *GSA* and the board are responsible for oversight of the agreements and ensuring license compliance.
2. *GSA* can execute an agreement directly with an agency, which is then responsible for selecting a provider, issuing a license and ensuring license compliance.

### SECURE CHILD CARE LICENSE

The child care provider is responsible for obtaining and maintaining the appropriate state/ local child care licenses.

### HIRE STAFF

Staffing is the key to quality. The provider is responsible for hiring and training staff. Employee background checks are required. *GSA* will perform criminal history background checks.

### MARKET PROGRAM

The child care provider is primarily responsible for marketing the program initially and on an on going basis. The board of directors must help in these efforts by at a minimum easing access to employee newsletters, bulletin boards, and activities.



### OBTAIN LIABILITY INSURANCE

The provider must have liability insurance on the center. The necessity of insurance for the board of directors is determined locally and is sometimes carried as a rider on the center's insurance.

### OPEN THE CENTER

Parents typically make child care plans according to the academic year. All planning should be done to allow for a summer opening. The opening of a child care center is a time to build networks and to garner community support. A grand opening ceremony will provide agency employees and management an opportunity to see the center, meet the staff and to learn about the program.

\*If your feasibility study proves positive and you are ready to move ahead with a center you should get a copy of the GSA Board of Directors Child Care Resource Book and the GSA Child Care Center Design Guide. Both guides are available from your RCCC or on the web at: [www.gsa.gov/childcare](http://www.gsa.gov/childcare)

# Costs

## AGENCY

- RENT (approximately office rate+) Estimate 100 square feet per child
- Tuition Subsidy (agency may use appropriated funds to help off set the tuition costs for lower income employees, P.L. 106-58)

## PARENTS

- Tuition: cost vary by location and services offered  
*Fundraising dollars raised by the local board of directors is used to help reduce the tuition costs for eligible families*

## BUILD OUT AND EQUIPMENT COSTS

- Construction within existing space: estimated at \$200 per square foot  
New construction: estimated at \$300 - \$400 per square foot
- Equipment estimated at \$1,000 per child, can be higher if playground equipment is not part of initial construction cost

GSA is usually responsible for initial construction and equipment costs in GSA controlled facilities (dependent on the agency delagation status).

# Schedule

Year 1

Year 2

TASKS	WHO	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept
Design complete	GSA						x															
Start Constructon	GSA										x											
Finish Construction	GSA																				x	
Create Start-up Board	Agencies			x																		
File Incorporation	Board																					
<i>write by laws</i>	Board																					
<i>write articles</i>	Board																					
File Tax Exempt	Board																					
Develop RFP	Board/GSA													x								
Develop Bidders List	Board/GSA													x								
Advertise	Board														2wks							
Pre-Bid Meeting	Board/GSA														15th							
Bid Closes															end							
Evaluate offers	Board/GSA															x						
<i>interviews</i>																						
<i>visits</i>																						
Make Selection	Board																1st					
Sign Contract	Board																					
Sign GSA License	?/GSA																					
Hire Staff	Operator																					
Purchase Materials	Operator																					
Purchase Equipment	GSA																					
State License Center	Operator																					
Enroll Children	Operator																					
Open Center																						
Dedication Ceremony	Board/GSA/Operator/Agencies																					
Fundraising Plan	Board																					
<i>CFC application</i>																						
Tuition Assist Plan	Board																					
Market Center	Operator/Board																					
Seek Corporate Partners	Board																					

All this work can legally be done by the board on official time and with government supplies and equipment.

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authorities

**Public Law 107-217 signed 8/21/2002**

**Title 40 United States Code**

**Related to public buildings, property, and works**

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**Sec. 590. Child care**

(a) **GUIDANCE, ASSISTANCE, AND OVERSIGHT-** Through the General Services Administration's licensing agreements, the Administrator of General Services shall provide guidance, assistance, and oversight to federal agencies for the development of child care centers to provide economical and effective child care for federal workers.

(b) **ALLOTMENT OF SPACE IN FEDERAL BUILDINGS-**

(1) **DEFINITIONS-** In this subsection, the following definitions apply:

(A) **CHILD CARE PROVIDER-** The term `child care provider' means an individual or entity that provides or proposes to provide child care services for federal employees.

(B) **ALLOTMENT OFFICER-** The term `allotment officer' means an officer or agency of the Federal Government charged with the allotment of space in federal buildings.

(2) **ALLOTMENT-** A child care provider may be allotted space in a federal building by an allotment officer if--

(A) the child care provider applies to the allotment officer in the community or district in which child care services are to be provided;

(B) the space is available; and

(C) the allotment officer determines that--

(i) the space will be used to provide child care services to children of whom at least 50 percent have one parent or guardian employed by the Government; and

(ii) the child care provider will give priority to federal employees for available child care services in the space.

(c) **PAYMENT FOR SPACE AND SERVICES-**

(1) **DEFINITION-** For purposes of this subsection, the term `services' includes the providing of lighting, heating, cooling, electricity, office furniture, office machines and equipment, classroom furnishings and equipment, kitchen appliances, playground equipment, telephone service (including installation of lines and equipment and other expenses associated with telephone services), and security systems (including installation and other expenses associated with security systems), including replacement equipment, as needed.

(2) **NO CHARGE-** Space allotted under subsection (b) may be provided without charge for rent or services.

(3) **REIMBURSEMENT FOR COSTS-** For space allotted under subsection (b), if there is an agreement for the payment of costs associated with providing space or services, neither title 31, nor any other law, prohibits or restricts payment by reimbursement to the miscellaneous receipts or other appropriate account of the Treasury.

(d) **PAYMENT OF OTHER COSTS-** If an agency has a child care facility in its space, or is a sponsoring agency for a child care facility in other federal or leased space, the agency or the Administration may--

- (1) pay accreditation fees, including renewal fees, for the child care facility to be accredited by a nationally recognized early-childhood professional organization;
- (2) pay travel and per diem expenses for representatives of the child care facility to attend the annual Administration child care conference; and
- (3) enter into a consortium with one or more private entities under which the private entities assist in defraying costs associated with the salaries and benefits for personnel providing services at the facility.

(e) **REIMBURSEMENT FOR EMPLOYEE TRAINING-** Notwithstanding section 1345 of title 31, an agency, department, or instrumentality of the Government that provides or proposes to provide child care services for federal employees may reimburse a federal employee or any individual employed to provide child care services for travel, transportation, and subsistence expenses incurred for training classes, conferences, or other meetings in connection with providing the services. A per diem allowance made under this subsection may not exceed the rate specified in regulations prescribed under section 5707 of title 5.

(f) **CRIMINAL HISTORY BACKGROUND CHECKS-**

(1) **DEFINITION-** In this subsection, the term `executive facility' means a facility owned or leased by an office or entity within the executive branch of the Government. The term includes a facility owned or leased by the General Services Administration on behalf of an office or entity within the judicial branch of the Government.

(2) **IN GENERAL-** All workers in a child care center located in an executive facility shall undergo a criminal history background check as defined in section 231 of the Crime Control Act of 1990 (42 U.S.C. 13041).

(3) **NONAPPLICATION TO LEGISLATIVE BRANCH FACILITIES-** This subsection does not apply to a facility owned by or leased on behalf of an office or entity within the legislative branch of the Government.

(g) **APPROPRIATED AMOUNTS FOR AFFORDABLE CHILD CARE-**

(1) **DEFINITION-** For purposes of this subsection, the term `Executive agency' has the meaning given that term in section 105 of title 5, but does not include the General Accounting Office.

(2) **IN GENERAL-** In accordance with regulations the Office of Personnel Management prescribes, an Executive agency that provides or proposes to provide child care services for federal employees may use appropriated amounts that are otherwise available for salaries and expenses to provide child care in a federal or leased facility, or through contract, for civilian employees of the agency.

(3) **AFFORDABILITY-** Amounts used pursuant to paragraph (2) shall be applied to improve the affordability of child care for lower income federal employees using or seeking to use the child care services.

(4) **ADVANCES-** Notwithstanding section 3324 of title 31, amounts may be paid in advance to licensed or regulated child care providers for services to be rendered during an agreed period.

(5) NOTIFICATION- No amounts made available by law may be used to implement this subsection without advance notice to the Committees on Appropriations of the House of Representatives and the Senate.

TITLE 42--THE PUBLIC HEALTH AND WELFARE

CHAPTER 132--VICTIMS OF CHILD ABUSE

**SUBCHAPTER V--CHILD CARE WORKER EMPLOYEE BACKGROUND CHECKS**

Sec. 13041. Requirement for background checks

(a) In general

(1) Each agency of the Federal Government, and every facility operated by the Federal Government (or operated under contract with the Federal Government), that hires (or contracts for hire) individuals involved with the provision to children under the age of 18 of child care services shall assure that all existing and newly-hired employees undergo a criminal history background check. All existing staff shall receive such checks not later than May 29, 1991. Except as provided in subsection (b)(3) of this section, no additional staff shall be hired without a check having been completed.

(2) For the purposes of this section, the term ``child care services'' means child protective services (including the investigation of child abuse and neglect reports), social services, health and mental health care, child (day) care, education (whether or not directly involved in teaching), foster care, residential care, recreational or rehabilitative programs, and detention, correctional, or treatment services.

(b) Criminal history check

(1) A background check required by subsection (a) of this section shall be--

(A) based on a set of the employee's fingerprints obtained by a law enforcement officer and on other identifying information;

(B) conducted through the Identification Division of the Federal Bureau of Investigation and through the State criminal history repositories of all States that an employee or prospective employee lists as current and former residences in an employment application; and

(C) initiated through the personnel programs of the applicable Federal agencies.

(2) The results of the background check shall be communicated to the employing agency.

(3) An agency or facility described in subsection (a)(1) of this section may hire a staff person provisionally prior to the completion of a background check if, at all times prior to receipt of the background check during which children are in the care of the person, the person is within the sight and under the



supervision of a staff person with respect to whom a background check has been completed.

(c) Applicable criminal histories

Any conviction for a sex crime, an offense involving a child victim, or a drug felony, may be ground for denying employment or for dismissal of an employee in any of the positions listed in subsection (a)(2) of this section. In the case of an incident in which an individual has been charged with one of those offenses, when the charge has not yet been disposed of, an employer may suspend an employee from having any contact with children while on the job until the case is resolved. Conviction of a crime other than a sex crime may be considered if it bears on an individual's fitness to have responsibility for the safety and well-being of children.

(d) Employment applications

(1) Employment applications for individuals who are seeking work for an agency of the Federal Government, or for a facility or program operated by (or through contract with) the Federal Government, in any of the positions listed in subsection (a)(1) of this section, shall contain a question asking whether the individual has ever been arrested for or charged with a crime involving a child, and if so requiring a description of the disposition of the arrest or charge. An application shall state that it is being signed under penalty of perjury, with the applicable Federal punishment for perjury stated on the application.

(2) A Federal agency seeking a criminal history record check shall first obtain the signature of the employee or prospective employee indicating that the employee or prospective employee has been notified of the employer's obligation to require a record check as a condition of employment and the employee's right to obtain a copy of the criminal history report made available to the employing Federal agency and the right to challenge the accuracy and completeness of any information contained in the report.

(e) Encouragement of voluntary criminal history checks for others who may have contact with children Federal agencies and facilities are encouraged to submit identifying information for criminal history checks on volunteers working in any of the positions listed in subsection (a) of this section and on adult household members in places where child care or foster care services are being provided in a home.

**This law has been codified in U.S. Code 40 section 590**

(Pub. L. 101-647, title II, Sec. 231, Nov. 29, 1990, 104 Stat. 4808;

Pub. L. 102-190, div. A, title X, Sec. 1094(a), Dec. 5, 1991, 105 Stat.

1488.)

#### Amendments

1991--Subsec. (a)(1). Pub. L. 102-190, Sec. 1094(a)(1), substituted

``May 29, 1991. Except as provided in subsection (b)(3) of this section,

no additional staff'' for ``6 months after November 29, 1990, and no

additional staff''.

Subsec. (b)(3). Pub. L. 102-190, Sec. 1094(a)(2), added par. (3).

TREASURY AND GENERAL GOVERNMENT APPROPRIATIONS ACT, 2000

Public Law 106-58  
106th Congress

An Act

Making appropriations for the Treasury Department, the United States Postal Service, the Executive Office of the President, and certain Independent Agencies, for the fiscal year ending September 30, 2000, and for other purposes. Sept. 29, 1999 - [H.R. 2490]

**Sec. 643. (a) In General.**--Upon promulgation of the regulations required under subsection (c), **an Executive agency which provides or proposes to provide child care services for Federal employees may use appropriated funds (otherwise available to such agency for salaries) to provide child care, in a Federal or leased facility, or through contract, for civilian employees of such agency.**

(b) Affordability.--Amounts so provided with respect to any such facility or contractor shall be applied to improve the affordability of child care for lower income Federal employees using or seeking to use the child care services offered by such facility or contractor.

(c) Regulations.--The Office of Personnel Management shall, within 180 days after the date of the enactment of this Act, issue regulations necessary to carry out this section.

(d) Definition.--For purposes of this section, the term ``Executive agency'' has the meaning given such term by section 105 of title 5, United States Code, but does not include the General Accounting Office.

(e) Notification.--None of the funds made available in this or any other Act may be used to implement the provisions of this section absent advance notification to the Committees on Appropriations.

**This law has been codified in U.S. Code 40 section 590**

From the 1998 Presidential Documents Online via GPO Access [frwais.access.gpo.gov]

Monday, March 16, 1998

Volume 34--Number 11

Week Ending Friday, March 13, 1998

## Memorandum on Steps To Improve Federally Sponsored Child Care

March 10, 1998

### Memorandum for the Heads of Executive Departments and Agencies

Subject: Steps to Improve Federally Sponsored Child Care

Now more than ever, America's working parents are struggling to balance their obligations to be good workers--and their more important obligations to be good parents. By choice or by financial necessity, millions of Americans rely on child care to care for their children for part of each day. Parents deserve to know that their children are safe and nurtured in child care.

One of my highest priorities is to make child care better, safer, and more affordable. That is why my balanced budget includes the most significant investment in child care in our Nation's history and proposes specific measures to improve child care quality.

As a supplier of child care and as an employer that must recruit and retain a strong workforce, the Federal Government should lead the way in improving child care. I am proud that our military has developed one of the finest child care delivery systems in the world, and that the Department of Defense, at my request, is sharing its expertise with the public and private sectors. Still, we need to do more. The executive branch of the Federal Government has responsibility for over 1,000 child care centers--788 through the military, 109 through the General Services Administration, and 127 through other Federal departments. In addition, the military oversees nearly 10,000 professional family child care providers. In total, approximately 215,000 children are in our care.

Today I am directing my Administration to take significant new steps to improve the quality of Federally sponsored child care in the executive branch by (1) ensuring proper background checks of child care workers; (2) achieving 100 percent independent accreditation of all eligible centers; (3) exploring partnerships among Federal agencies and with the private sector to improve child care quality and affordability; and (4) ensuring that all Federal workers become better informed of child care benefits and the options available to them.

First, all child care workers in Federally sponsored centers should undergo thorough background checks to make sure that our children are safe. The vast majority of child care workers are caring people who have dedicated their lives to teaching and nurturing children. But one tragedy in child care is too many, and criminal and civil background checks are necessary to determine whether the people caring for our children are fit for this responsibility. The military already has a model system to conduct background checks of child care workers. I now want to guarantee that workers at all nonmilitary, Federal child care facilities undergo such background checks in a thorough and timely fashion.

I therefore direct the Administrator of General Services ("Administrator") to report to me, within 90 days, with a plan to ensure complete and timely background checks, to the fullest

extent possible, for all child care workers in nonmilitary, Federally sponsored child care settings. Agencies with oversight of nonmilitary child care settings will report to the Administrator within 60 days on this matter.

Second, all Federally sponsored child care centers should receive nationally recognized, independent accreditation as soon as they are eligible to do so. Currently, only 76 percent of military centers, and 35 percent of other Federally sponsored centers, are accredited. By the year 2000, 100 percent should be accredited. I therefore direct the Secretary of Defense and the Administrator to provide me, within 90 days, with a plan to ensure, to the fullest extent possible, independent, nationally recognized accreditation of all eligible, Federally sponsored child care by the year 2000. Agencies with oversight of non-military child care settings shall report to the Administrator within 60 days on this matter.

Third, partnerships among Federal agencies and with the private sector are an increasingly important way to maximize existing resources and improve child care. I therefore direct the Administrator to work with the heads of all Federal departments and agencies to explore opportunities for collaboration both within Government and with the private sector to improve child care quality and affordability in Federally sponsored settings.

Finally, employers have a responsibility to make sure that their workers are better informed on child care and the options available to them at the national, State, and local levels. I therefore direct the Director of the Office of Personnel Management ("Director") to ensure that, to the fullest extent possible, all Federal workers receive full information about child care benefits available to them on the Federal, State, and local levels, including information on resource and referral networks, available tax credits such as the Child and Dependent Care Tax Credit and Child Tax Credit, as well as public subsidies. The Director shall also host a nationwide summit designed to showcase model public and private sector solutions to child care needs.

William J. Clinton

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surveys

# Child Care Center Feasibility

**Background:** GSA's Office of Child Care conducted a national survey to assess the utilization rate of child care centers located in GSA controlled space. The study sought to find a relationship between the number of Federal employees located in a building or within a close proximity to the building where Federal families are housed and the actual number of Federal families who enrolled children in the center. The study also considered the relationship of needs assessment results and actual utilization rates.

**Results:** Results showed that most centers enroll between 2% and 5% of the overall Federal population. The variance is related to quality of the center, marketing efforts, tuition costs, and other characteristics unique to a particular center. The study also showed that approximately 20% of the affirmative responses on the needs assessments become actual users of the center.

**Recommendations and Discussion:** GSA recommends that agencies conduct a market availability survey to identify other child care in the area available to the Federal population and a needs assessment and factor in the utilization formula described above to make a determination to construct a child care center. The needs assessment is weighted less heavily than the remaining factors since it is typically conducted with a population of employees whose children may be too old once the center is built. In addition, the results of the needs assessment typically inflates the true interest in center use since parents may discover tuition rates are unaffordable, the quality is insufficient or local care is more attractive for them. Thus, the needs assessment results must be used with extreme caution.

If overall age of female Federal employees is older than the average age of child bearing women, the true utilization rate will be lower. We are seeing an ever increasing number of Federal employees who are bringing their grandchildren to the centers but we have not yet done a study on this group.

To assure the financial viability of a center, GSA strongly recommends no center be built for fewer than 74 children. The child care centers are operated as independent businesses with no service fees provided by the government. In some communities providers can be hard to find if the proposed center is too small. Infant care can be twice as expensive as preschool care and the proper balance

between age groups must be sought to make the budget work. Smaller centers without infant care can sometimes be viable.

Under the authority of 40 U.S.C. 590, commonly known as the Triple Amendment, agencies may provide space and service to the centers. In FY 2000 agencies were authorized to use appropriated funds to subsidize the cost of care for lower income Federal employees. (P.L. 106-58)



# Employee Needs Assessment Survey

## Adapting the Questionnaire to Address Local Circumstances

Modification of the questionnaire form to meet local requirements and circumstances is encouraged. The questionnaire should not be so brief that information necessary for the program planning is not collected from the potential users, nor should it be so detailed as to confuse and intimidate employees. Where circumstances dictate changes, working with local agency managers, employees and union representatives to make those modifications will help avoid potential misunderstanding.

We have found return rates on surveys to be around 35%. Where a large population is to be surveyed, 3,000 or more, you may want to consider having a service take care of the printing and tabulating. Child care consultants or universities have been used for this purpose. In smaller populations the committee can probably tabulate the surveys by hand. Your computer systems department may be able to format and automate the survey on your e-mail system.

## Elements of the Needs Assessment Survey

The needs assessment questionnaire responses are a vitally important part of the child care planning process. The following is an examination of the questions to better understand what the survey results might indicate. The questions seek to provide a localized profile of the Federal employee population. These questions address the following topics:

- The number of children, their ages and projected additions to the family, enable a determination as to the estimated population of the center, both in the short and longer term (questions 1 and 2)
- The present child care arrangements made by parents and its cost. The respondents are asked about their willingness to change those child care arrangements, and their specific interest in on-site care (questions 3, 4, and 5)

- The amount of money that parents would be willing to pay for care, to get an idea as to the tuition cost target and fund raising goals which the organizing committee might need to aim for (questions 6 and 7)
- The logistics of work location, transportation, work schedules, as those responses may determine the likelihood of an employee to enroll his or her child, and may affect policies of the center such as hours of operation, and whether to make intermittent or part-time care available (questions II-1, 4, 5 and 6)
- The need for child care from, the perspective of the employer, (questions II-2 and 3)

In addition, the opportunity for a written response is provided to allow employees space to share their own views and opinions regarding on-site child care.

## Interpreting the Survey Responses

The primary purpose for conducting the needs assessment survey is to determine the need for a child care center, its potential enrollment and the size of the center. This level of demand will change over time, but from survey questions addressing both current and projected family size, along with history of employee turnover observed by local agency management, the immediate and longer term viability of the center can be estimated.

No specific numbers or pattern of survey responses can be offered as a firm cut off point for determining whether or not a center should be established. The percent of employees who actually use the center is typically around 20 to 30 percent of the positive survey numbers.

Each potential site must be carefully reviewed and assessed on a case-by-case basis. Factors such as the historical employee turnover rate, the typical age of new hires and the long term staffing plans for the agency will influence the decision to establish a center.

As noted above the various questions on the survey are included to provide more information than simply projecting the size and capacity of the center. Knowing

parents' current child care arrangements, their degree of satisfaction with their current arrangements, what they presently pay for care, what they would be willing to pay and whether they would enroll their child in the on-site center if one was established, is necessary to the overall planning process.

The answers provided in response to the survey when viewed in the aggregate, can help direct the program planning activities of the child care organizing committee and the provider, as well as the administrative decisions of the local Board of Directors. Such issues might include; is a kindergarten class needed? Should a hot breakfast and lunch be served? What should the hours of operation be? What is an acceptable level of tuition?

Addressing these questions early in the life of the center will enhance the probability of rapid and sustained enrollment, thus ensuring the ongoing viability of the center.

## Model Child Care Needs Assessment

Please take a few moments to respond to these questions. The answers you provide are essential for planning a possible on-site child care center. This survey will also help determine the capacity of the center as well as the type of care needed now and in the future.

This information will be used for planning purposes only. Your participation in the survey does not obligate you in any way.

Please return this survey by \_\_\_\_\_ to \_\_\_\_\_  
(date) (surveyor)

Your Employing Agency: \_\_\_\_\_

1. Do you have children who require child care while you work?

\_\_\_\_\_ Yes \_\_\_\_\_ No

How many children do you have, and what are their ages? (For each age range, indicate the number of children in your family.)

\_\_\_\_\_ Infant \_\_\_\_\_ 4 year old  
\_\_\_\_\_ 1 year old \_\_\_\_\_ 5 year old  
\_\_\_\_\_ 2 year old \_\_\_\_\_ school age (6-12)  
\_\_\_\_\_ 3 year old

2. Do you plan to have children or adopt children within the next 2-3 years?

\_\_\_\_\_ Yes \_\_\_\_\_ No

What type(s) of on-site child care services do you think you might need in the next 3 years? (check all that apply)

\_\_\_\_\_ Infant care \_\_\_\_\_ Full time \_\_\_\_\_ After School care  
\_\_\_\_\_ Toddler care \_\_\_\_\_ Part time \_\_\_\_\_ Summer or Holiday Program (for ages 6 - 12)  
\_\_\_\_\_ Preschool care \_\_\_\_\_ Drop-in/back up  
\_\_\_\_\_ On-site Kindergarten \_\_\_\_\_ Other (include special needs)

3. What type of child care arrangement do you currently have?

In-home sitter       Child care in someone's home  
 Child Care Center       Stay with relative  
 Other (explain) \_\_\_\_\_

4. Do you anticipate changing your child care arrangements in the next 6 months?

yes       no

If you answered yes to question 4, please indicate your reason(s) for the decision.

Inconvenient location       Not dependable  
 Too costly       No interaction with other children  
 Limited Educational value       Safety/Sanitation  
 Inconvenient hours       Limited individual attention  
 other (specify) \_\_\_\_\_

5. If a child care center for children of Federal employees were established, would you consider enrolling your child if it were:

On site?  Yes       No

Nearby?  Yes       No

6. What are you presently paying per child for child care?

7. What tuition are you willing to pay for on-site child care for your child?

II. Some Questions About You.....

1. How do you get to and from work?

\_\_\_\_\_Public Transportation    \_\_\_\_\_Member of car pool  
\_\_\_\_\_Drive own car            \_\_\_\_\_Other (walk, ride bike)

2. In the past 6 months, how many whole working days have you missed due to some child care related problem?

\_\_\_\_\_Not any    \_\_\_\_\_One time    \_\_\_\_\_Two times    \_\_\_\_\_Three or more

3. In the past 6 months, how many times have you missed from 15 minutes to one half day of work due to a child care-related problem?

\_\_\_\_\_Not any    \_\_\_\_\_One time    \_\_\_\_\_Two times    \_\_\_\_\_Three or more

4. What are your normal working hours?

Time of your arrival:

\_\_\_\_\_6:00-6:30 a.m.    \_\_\_\_\_6:30-7:00 a.m.    \_\_\_\_\_7:00-7:30 a.m.

\_\_\_\_\_7:30-8:00 a.m    \_\_\_\_\_8:00-8:30 a.m.    \_\_\_\_\_8:30-9:00 a.m.

Time of your departure:

\_\_\_\_\_2:30-3:00 p.m.    \_\_\_\_\_3:00-3:30 p.m.    \_\_\_\_\_3:30-4:00 p.m.

\_\_\_\_\_4:00-4:30 p.m    \_\_\_\_\_4:30-5:00 p.m.    \_\_\_\_\_5:00-5:30 p.m.

\_\_\_\_\_5:30-6:00 p.m.    \_\_\_\_\_6:00-6:30 p.m.

5. How often do you work overtime? (circle your answer)

Constantly    Frequently    Seasonally    Seldom    Never

6. How often do you telework? (circle your answer)

1 day per week    2 days per week    3 days per week    4 days per week  
always    occasionally    never

7. How often do you travel on business? (circle your answer)

Constantly    Frequently    Seasonally    Seldom    Never

Typical travel schedule is \_\_\_\_\_ days per month.

I would be willing to work on setting up and supporting a child care center if one is established:

\_\_\_\_\_Yes    \_\_\_\_\_No

If you answered yes, please supply the following information:

Name\_\_\_\_\_Agency\_\_\_\_\_

—

Phone number at work: \_\_\_\_\_email\_\_\_\_\_

YOUR COMMENTS PLEASE.....

THANK YOU

# MARKET SURVEY

The following market survey will be used to assess each child care facility located within the worksite or a 5 block radius of the worksite. Worksites located in rural areas should extend their areas of consideration to commuting routes.

Note: This survey should be conducted by the appointed child care representative and not be performed by all employees.

1. Name of Child Care Center: \_\_\_\_\_

Address and proximity to worksite: \_\_\_\_\_

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Child Care Center is managed by :

- \_\_\_\_\_ National for-profit Provider
- \_\_\_\_\_ Local Independent for-profit Provider
- \_\_\_\_\_ Local not- for- profit Provider
- \_\_\_\_\_ National affiliated not-for-profit Provider
- \_\_\_\_\_ Church Sponsored
- \_\_\_\_\_ Federal/State/Local government

2. What age range does the center accommodate and how many children are currently enrolled in each category:

	Age	No. enrolled	Waiting List	Length of wait
Infant	_____	_____	_____	_____
Toddler	_____	_____	_____	_____
Two's	_____	_____	_____	_____
Pre-K	_____	_____	_____	_____
School age	_____	_____	_____	_____

3. What are the center hours:\_\_\_\_\_

4. Does the center charge an additional fee for "extra" hours or late pick up?

5. In which geographic location do the majority of your patrons work?

6. How many Federal employees' children are currently enrolled?\_\_\_\_\_



7. What are the WEEKLY child care rates:

Age	Full time	part time	multi child discount
Infant	_____	_____	_____
Toddler	_____	_____	_____
Two's	_____	_____	_____
Pre-K	_____	_____	_____
School age	_____	_____	_____

8. Are meals included? \_\_\_\_\_

9. Is the center currently accredited by the National Academy of Early Childhood Programs? NAEYC \_\_\_\_\_

10. Are there plans to become accredited? \_\_\_\_\_

11. What is the teacher/ child ratio? \_\_\_\_\_

12. What is the level of parental involvement at the center? \_\_\_\_\_

13. What supplies are parents expected to bring? \_\_\_\_\_

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14. Are there any plans in the immediate future to expand the facility?

Yes \_\_\_\_\_ NO \_\_\_\_\_

If yes, please explain:

15. Are you aware of any child care centers planning to expand or any new centers opening? Yes \_\_\_\_\_ NO \_\_\_\_\_

If yes, please explain:

4

roles &  
responsibilities

## **ROLES AND RESPONSIBILITIES**

### **GSA:**

Sets policy for the child care program nationwide - Provides finished space, services, utilities and equipment to the center - Conducts background checks on center staff - Sets and oversees quality standards through a license agreement - Trains and provides materials for boards, agencies and providers.

### **TENANT AGENCIES:**

Sponsor the center for their employees and pay RENT, generally assigned as "joint use" space - May appoint board members, may provide direction to the board - May allocate resources for lower income federal employees tuition assistance - May allocate recycling funds to be used for tuition assistance programs - May provide space for fund-raising activities.

### **BOARD OF DIRECTORS:**

Make quality child care available to federal employees and others in the local commuting area: Select the provider - Support the program - Fund-raise and administer a tuition assistance program - Help market the center to Federal employees - Serve as a liaison between the government, the provider, and the parents - Monitor center goals and board effectiveness.

### **PROVIDER:**

Operate a high quality, state licensed and NAEYC accredited child care program, this includes: hiring staff, establishing curriculum, setting and collecting fees, marketing the center, maintaining liability insurance, and serving the families.

### **STATE AND/OR LOCAL LICENSING AUTHORITIES:**

Set minimum quality standards for child care centers. Ensure compliance and investigate complaints - Inspect the centers, including health, program and fire safety inspections.

INTERAGENCY AGREEMENT  
BETWEEN  
**List Participating Agencies**

**I. Purpose**

This Interagency Agreement (IA) sets forth the terms and conditions under which a child care facility shall be provided start up assistance and other support and oversight for the benefit of the employees of \_\_\_\_\_.

**II. Authority**

This IA is entered into pursuant to the authority contained in the Economy Act, section 1535 of Title 31, United States Code. The parties have determined that the services provided pursuant to this IA cannot be obtained as economically or as conveniently from a commercial enterprise, or by the parties acting independently from one another, and that the IA is in the best interest of the Government. Authority allowing Federal agencies to establish child care centers is provided under 40 U.S.C. 590.

**III. Background**

Each of the parties to this IA has determined that a child care facility is necessary for the welfare of its employees. Employer support for child care services is a well established mechanism for increasing productivity through improved staff recruitment and retention, reduced absenteeism, and higher employee morale. Such services are especially important for lower graded employees, who may find child care services difficult to obtain and the lack of such services an impediment to employment or advancement. In furtherance of this commitment to providing their employees with child care services, the participating agencies have formed an interagency working group to oversee the actions necessary to establish a facility. The facility is defined as the physical space that houses the children and child care staff and in which a profit or nonprofit organization operates a child care center. In addition, the participating agencies will also provide assistance in forming a board of directors incorporated as a not for profit organization to oversee, support and generate scholarship dollars and administer a tuition assistance program for the child care center.

**IV. General Provisions:** *would include discussion of sponsorship of committee members, reporting requirements of the committee to the agencies, discussion of appointed or volunteer participation (can be either or combination of both)*

**V. Responsibilities:** *include specific number of committee members per agency, expected work products, accessibility to employee newsletters for board and center marketing efforts, etc.*

**VI. Financial Arrangements:** *to include one time or ongoing dollar commitments, including formula for sharing RENT if applicable (based on total employee base, or specific purchased*

*long term slots) Include provision for paying for board or center staff to go to the GSA conference per authorities of 590.*

**VII. Effective Date and Duration**

This IA is effective on the date of the last signature below by the approving officials and will continue in effect for each participating agency unless and until an agency withdraws by giving written notice at least 90 days before the end of its participation. Furnishings and other Government owned personal property provided for the facility will remain in the possession of the facility and under control of the designated property officer.

**VIII. Modifications**

This IA may be modified at any time by written agreement of the parties.

**IX. Approvals**

On behalf of our respective agencies, this IA is approved.

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Approving Official Title	Date	
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Approving Official Title	Date	
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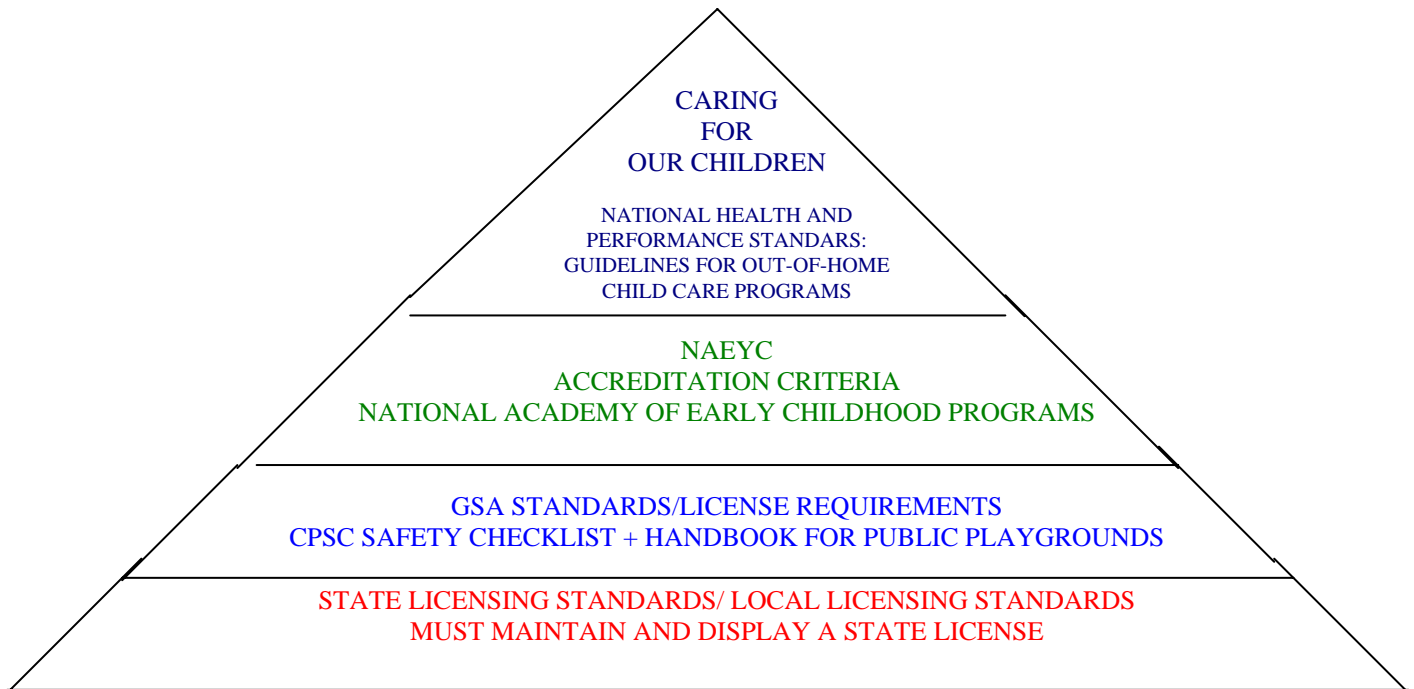
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Approving Official Title	Date	
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5

standards

## Standards



All centers must be State/local licensed. In some areas a local city license may also be required.

State requirements can be found on the following WEB site: <http://nrckids.org/index.cfm/resources/state-licensing-and-regulation-information/>

We consider the requirements of the State/local license to be the minimum requirements. To operate in GSA federal space you must also meet our GSA license requirements. These requirements are outlined in the *Special Conditions* of the license for use of space and include the guidelines from our Design Guide and Security Survey. In addition we follow the Consumer Product Safety Commission (CPSC) guidelines as our standard for playgrounds and for safety requirements within the space.

Additionally, providers must operate a program that follows the National Association for the Education of Young Children (NAEYC) criteria for accreditation. That means, in staffing, group sizes and ratios, the center is required to follow NAEYC standards if they differ from State requirements. (We use the most stringent requirements)

Finally, if there is a question of standard not specifically addressed by NAEYC our GSA license or the State, we defer to the standards in “Caring for our Children.”

**REVOCABLE LICENSE FOR NON-FEDERAL USE OF REAL PROPERTY**

1. LICENSE NO.

A revocable license affecting the property described and for the purpose designated below is hereby granted to the licensee herein named, subject to all of the conditions, special and general, hereinafter enumerated.

2. NAME OF LICENSEE	3. ADDRESS
---------------------	------------

4. PROJECT DESIGNATION AND ADDRESS	5. MAXIMUM PERIOD COVERED	
	FROM	TO

6. CONSIDERATION (\$)

7. DESCRIPTION OF PROPERTY AFFECTED  
*(As shown on Exhibit \_\_\_\_\_, attached hereto and made a part hereof.)*

8. PURPOSE OF LICENSE

**9. By the acceptance of this license, the licensee agrees to abide and be bound by the following conditions:**  
**I. SPECIAL CONDITIONS**

That condition(s) No.(s) \_\_\_\_\_ was (were) deleted before the execution of this license.

<b>GENERAL SERVICES ADMINISTRATION LICENSOR</b>	<b>LICENSEE</b>
DATED <i>(Month, day, year)</i>	ACCEPTED <i>(Month, day, year)</i>
BY <i>(Signature)</i>	BY <i>(Signature)</i>
NAME	NAME
TITLE	TITLE

*If licensee is a Corporation, the following Certificate of Licensee must be executed:*

**CERTIFICATE OF CORPORATE LICENSEE**

I certify that I was a Secretary of the corporation named as licensee herein; that the person who signed said license on behalf of the licensee was with said corporation; and that said license was duly signed for and in behalf of said corporation by authority of its governing body, and is within the scope of its corporate powers.

*(CORPORATE SEAL)*

NAME OF CERTIFIER
TITLE OF CERTIFIER
NAME OF LICENSE SIGNER
TITLE OF LICENSE SIGNER
SIGNATURE OF CERTIFIER



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## 11. GENERAL CONDITIONS

a. **COMPLIANCE.** Any use made of property affected by the license, and any construction, maintenance, repair, or other work performed thereon by the licensee, including the installation and removal of any article or thing, shall be accomplished in a manner satisfactory to the General Services Administration, hereinafter referred to as GSA.

b. **STRUCTURES.** The licensee shall not place or construct upon, over or under the property any installation or structure of any kind or character, except such as are specifically authorized herein.

c. **LAWS AND ORDINANCES.** In the exercise of any privilege granted by this license, licensee shall comply with all applicable State, municipal and local laws, and the rules, orders, regulations and requirements of Federal governmental departments and bureaus.

d. **SANITARY CONDITIONS.** If this license gives possession of United States property, the licensee shall at all times keep the premises in a sanitary condition satisfactory to GSA.

e. **DAMAGE.** Except as may be otherwise provided by the Special Conditions above, no United States property shall be destroyed, displaced or damaged by the licensee in the exercise of the privilege granted by this license without the prior written consent of GSA and the express agreement of the licensee promptly to replace, return, repair and restore any such property to a condition satisfactory to GSA upon demand.

f. **INDEMNIFICATION.** The licensee shall indemnify and save harmless the United States, its agents and employees against any and all loss, damage, claim, or liability whatsoever, due to personal injury or death, or damage to property of others directly or indirectly due to the exercise by the licensee of the privilege granted by this license, or any other act or omission of licensee, including failure to comply with the obligations of said license.

g. **STORAGE.** Any United States property which must be removed to permit exercise of the privilege granted by this license shall be stored, relocated or removed from the site, and returned to its original location upon termination of this license, at the sole cost and expense of the licensee, as directed by GSA.

h. **OPERATION.** the licensee shall confine activities on the property strictly to those necessary for the enjoyment of the privilege hereby licensed, and shall refrain from marring or impairing the appearance of said property, obstructing access thereto, interfering with the transaction of Government business and the convenience of the public, or jeopardizing the safety of persons or property, or causing justifiable public criticism.

i. **NOTICE.** Any property of the licensee installed or located on the property affected by this license shall be removed upon 30 days' written notice from GSA.

j. **GUARANTEE DEPOSIT.** Any deposit which may be required to guarantee compliance with the terms and conditions of this license shall be in the form of a certified check, cashier's check or postal money order in the amount designated above, payable to GSA.

k. **BOND.** Any bond required by this license shall be in the amount designated above, executed in manner and form and with sureties satisfactory to GSA.

l. **EXPENSE.** Any cost, expense or liability connected with or in any manner incident to the granting, exercise, enjoyment or relinquishment of this license shall be assumed and discharged by the licenses.

m. **FUTURE REQUIREMENTS.** The licensee shall promptly comply with such further conditions and requirements as GSA may hereafter prescribe.

n. **ATTEMPTED VARIATIONS.** There shall be no variation or departure from the terms of this license without prior written consent of GSA.

o. **NONDISCRIMINATION.** The licensee agrees that no person will be discriminated against in connection with the use made by the licensee of the property on the ground of race, color or national origin, nor will any person be denied the benefits of or be subjected to discrimination under any program or activity held, conducted or sponsored by the licensee in that any activity, program or use made of the property by the licensee will be in compliance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 238, 252; 42 U.S.C. 2000d) and the applicable regulations of GSA (41 CFR Subpart 101-6.2).

The licensee will obtain from each person or firm, who through contractual or other arrangements with the licensee, provides services, benefits or performs work on the property, a written agreement whereby the person or firm agrees to assume the same obligations with respect to nondiscrimination as those imposed upon the licensee by law and will furnish a copy of such agreement to the licensor.

The breach by the licensee of conditions relating to nondiscrimination shall constitute sufficient cause for cancellation and revocation of the license.

SPECIAL CONDITIONS TO THE LICENSING AGREEMENT BETWEEN  
GSA AND \_\_\_\_\_

1. LICENSE AUTHORITY

This license is granted pursuant to the authority of and subject to the conditions in 40 U.S.C. 590. The Child Care Provider who provides child care at the site agrees to abide by these Special Conditions.

2. CRIMINAL HISTORY BACKGROUND CHECKS

The Child Care Provider and its employees are subject to the Crime Control Act of 1990 Public Law 101-647, as amended by Public Law 102-190, dated December 5, 1991, and will submit to criminal history background checks.

The Child Care Provider will certify the appropriate suitability background checks have been completed, including references, employment and educational certification checks for each new hire. In addition, the Child Care Provider and its employees are subject to any other checks as may be required by GSA, and any pertinent local regulatory authorities.

Providers or employees who have a conviction for sex crimes, offenses involving children as victims, or drug felonies will be denied employment or dismissed, except that for a conviction of a crime other than a sex crime or offense involving children, the government will review the facts of the individual case before exercising its right to deny or have terminated the employment of that employee.

3. NATIONAL ACCREDITATION

The child care provider shall begin the National Association for the Education of Young Children (NAEYC) accreditation process within one year of operation and will achieve accreditation within 2 years of operation. The child care provider will maintain accreditation through the renewal process of the National Academy of Early Childhood Programs.

4. TERMS AND CONDITIONS OF OCCUPANCY

The child care center will be operated in accordance with the following terms and conditions:

- a. Maintain and operate a developmental child care program from     a.m. to     p.m., Monday through Friday except on Federal holidays. The child care center may be closed one week per year for maintenance.
- b. The center's employees shall comply with all building regulations and special building security arrangements. Building security arrangements may include the display of Government-furnished identification (ID) cards, where required. All Government furnished IDs remain the property of the Government and must be surrendered to the Provider's management by all center employees leaving the Provider's employ. Such IDs must then be immediately returned to the Government's designated building security officer.

- c. The Child Care Provider will not discriminate on the basis of race, color, religion, marital status, national origin, gender, sexuality, age, handicap or disability in its programs, activities, admissions, or employment practices and will fully comply with 41 CFR 101-6.2 and 101.8, issued by GSA under the provisions of Title VI of the Civil Rights Act of 1964, as amended, Section 504 of the Rehabilitation Act of 1973, as amended, and Section 303 of the Age Discrimination Act of 1975.
- d. GSA may purchase and own fundamental, permanent, and long-term furnishings and equipment such as kitchen appliances, playground and gross motor equipment, classroom equipment and furnishings. By signing this agreement the Child Care Provider has acknowledged receipt of and use of Government provided furnishings, equipment and other property.
- e. The Child Care Provider will maintain an inventory list of all government provided equipment and furnishings and submit a current copy to the GSA Child Care Office annually and upon request. The provider will notify GSA when government purchased equipment has been received or no longer needed. The provider must seek prior approval before moving off-site or disposing of equipment or furnishings. The provider will be responsible for any missing equipment or furnishings. The Child Care Provider will provide routine care to Government provided furnishings, equipment and other property during the term of this license. The Child Care Provider will be responsible for any loss or damage to furnishings and equipment arising from wrongful acts or acts of negligence of the Child Care Provider. The Child Care Provider will inspect equipment for safety and report equipment in need of repair to GSA. The child care provider will report to GSA issues with cleaning, temperature, and other facility issues.
- f. The Child Care Provider must maintain the facility in a clean and safe manner. General housekeeping is expected so that the center appears clean and well kept at all times. Cleaning responsibilities of the provider include, but are not limited to: cleaning and sanitizing of all toys, toy shelves, children's furniture, kitchen appliances inside and out, kitchen pantries, storage closets including shelves, as well as pet cages and aquariums. Immediate spot cleaning is required during snacks, mealtimes, during and after craft projects, etc. Storage of all bleach and chemicals will be out of reach of children.
- g. The must ensure that staff members have ongoing training. In addition to the training required by State or local licensing authorities and NAEYC accreditation criteria, the Child Care Provider must ensure that staff receive and documentation is on file for 1) annual training in the prevention, detection, and reporting of child abuse; 2) staff training on emergency and evacuation procedures; and 3) annual training on blood borne pathogens (per OSHA 29 CFR 1910.1030 or most current applicable to all settings where workers might come into contact with blood).
- h. The Child Care Provider will ensure that all incidents occurring in the center: criminal incidents or accidents/incidents requiring immediate professional medical attention are immediately reported to the Federal Protective Service. The Child Care Provider will ensure that notification of the incident is provided to the regional child care coordinator as soon as possible but no later than 24 hours after the occurrence.
- i. The Child Care Provider will notify the appropriate local authority in cases of suspected child abuse or neglect per Public Law 104-28. The Federal Protective Service will not be

notified in these matters unless the suspected abuse occurred on site, in which case the FPS is notified in addition to the appropriate local authority.

- j. The Child Care Provider will post in a public area of the center its current state or local license to operate a child care center.
- k. The Child Care Provider will comply with all Federal, State or local safety policies, including the smoking policy.
- l. The Child Care Provider will post an emergency evacuation plan for the center. The Child Care Provider will ensure that a fire drill is conducted by the staff at the Child Care Center at least monthly and will keep a record of these drills available to GSA upon request. The Child Care Provider will work with appropriate Government officials to ensure that the center's evacuation plan is appropriately incorporated into the occupant emergency plan (OEP) for the building.
- m. The GSA Regional Child Care Coordinator, will on a regular basis, collect demographic data and other pertinent information relating to center operations. The Child Care Provider will respond in a timely and expeditious manner.
- n. The Child Care Provider must demonstrate that it is financially capable of continuing its operations under the terms of its license to use space. The child care provider agrees to provide upon request financial statements, which may include quarterly financial statements and/or an annual audit by an independent reviewer.
- o. The Child Care Provider shall provide all food, consumables, supplies, materials and provider curriculum choices for the child care facility.
- p. The Child Care Provider shall market the program, its quality and availability to Federal employees and others. This can be accomplished through newsletters, posters, building displays, lunch & learns, flyers, e-mail and other marketing techniques.

## 5. GSA INITIATED REVIEWS

The Child Care Provider shall agree to have GSA initiated program, health and safety assessments accomplished on center operations and shall meet all requirements as a result of these reviews.

## 6. STATUS OF THE CHILD CARE PROVIDER

The Child Care Provider is not an employee or agent of the Government. Parents with children enrolled at the center shall contract directly with the Child Care Provider. Except for matters explicitly addressed in this license, decisions and responsibilities with respect to program, enrollment, fees, tuition, hiring, policy making, and any and all other aspects of the operation

and conduct of the Center's business shall be the exclusive right, prerogative, and responsibility of the Child Care Provider.

#### 7. ENROLLMENT

The Child Care Provider shall give priority for available child care services to employees of the sponsoring agencies. Per the conditions of 40 U.S.C. 590 Federal employees will be given priority placement for all available spaces and at least 50% of the children enrolled in the center are to be children or dependents of Federal employees. If this requirement is not met a plan must be put into effect to increase Federal enrollment. Remaining enrollment may be open to the general public.

#### 8. INSURANCE

The Child Care Provider shall, at its own expense, provide and maintain during the term of this license, and any extension thereof, comprehensive liability insurance in an amount not less than \$1 million. A copy of the insurance certificate including renewals shall be provided to GSA prior to occupancy of the center or as soon thereafter as possible. An accident insurance policy will be maintained on all students by the Child Care Provider

#### 9. MINIMUM WAGE

Executive Order 13658 regarding minimum wage for Federal government contractors applies to this Child Care License Agreement

#### 10. TUITION ASSISTANCE

A tuition assistance program for families in economic need shall be established. The tuition assistance program *can/will* be established through a nonprofit Federal employee organization. Participation in the Combined Federal Campaign or local United Way campaign should be planned.

#### 11. TERMINATION

GSA or the Child Care Provider may terminate this license after \_\_\_\_\_ days written notice, or immediately if there is a substantial breach of the conditions of this license.

#### 12. EFFECTIVE DATE AND DURATION

This agreement is effective on the date of the last signature and will continue in effect for each party unless and until terminated by either party under the conditions in section 10 of this agreement. (*Can set a term*)

## 12. MODIFICATIONS

This agreement may be modified at any time by written agreement of the parties.

## 13. CHANGES IN STATUS

The Child Care Provider agrees to notify GSA immediately of any changes in the manner in which the Center is being operated or in its change of status including the creation of any public private partnerships. This license is nontransferable and may be cancelled if the provider sells its business.

SAMPLE

## NATIONAL RESOURCE CENTER FOR HEALTH AND SAFETY IN CHILD CARE

Resource for State and Local Child Care Licensing

<http://nrckids.org/index.cfm/resources/state-licensing-and-regulation-information/>

Note: Local authorities may have additional regulations such as zoning, building or firecodes. Please check with your local authorities.

“The National Association for the Education of Young Children (NAEYC) exists for the purpose of leading and consolidating the efforts of individuals and groups working to achieve healthy development and constructive education for all young children.”

The National Association for the Education of Young Children (NAEYC) is the nation’s largest organization of early childhood professionals and others dedicated to improving the quality of early childhood education programs for children birth through age eight.

[www.naeyc.org](http://www.naeyc.org)

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## About NAEYC Accreditation

The National Academy of Early Childhood Programs, a division of NAEYC, administers a national, voluntary, professionally sponsored accreditation system for all types of preschools, kindergartens, child care centers, and school-age child care programs.

NAEYC accredited programs have demonstrated a commitment to providing a high quality program for young children and their families.

**The accreditation process looks at the following components of a center’s program.**

- A. Interactions among Staff and Children
- B. Curriculum
- C. Staff-Parent Relations
- D. Staff Qualifications and Development
- E. Administration
- F. Staffing
- G. Physical Environment
- H. Health and Safety
- I. Nutrition and Food Service
- J. Evaluation



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6

cost quality

and

affordability

## COST, QUALITY AND AFFORDIBILITY

"Anyone with more than a passing acquaintance with child care in the United States has confronted what many in the profession call the "trilemma". Briefly characterized the trilemma means that parents cannot afford to pay what good early care and education costs, child care providers cannot earn enough money to live on and children cannot get the quality of care they deserve".<sup>1</sup>

Child care is very labor intensive. Staff costs make up between 70% to 85% of a budget, with most caregivers still earning less than a GS 4 level salary.

In private centers, center space is typically between 5% and 25% of a child care center's budget. The lower end reflects centers that receive free or subsidized space. The high end reflects suburban centers where they have built facilities. What we believed when we first opened child care facilities in our space was that if we provided the facility (the equivalent of as much as 25% of a center's budget) then we would see a reduction in fees of equal measure. This belief was based on the erroneous assumption that child care available in the marketplace was of high quality. What we learned was that this was not true. The existing child care market was not providing the high quality care and learning environments we wanted in our centers.

Since the subsidy provided by free space and equipment is not enough to provide for high quality programs and subsidized low tuition costs for parents we have focused our space subsidy on improved quality.

In 1995 a long awaited research study was published: "The Cost Quality and Child Outcomes in Child Care Centers" by Suzanne Helburn and Mary Culkin from the University of Colorado at Denver, Carolle Howes from UCLA, Sharon Kagan from Yale University and Richard Clifford from the University of North Carolina.<sup>2</sup>

Some Key findings:

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<sup>1</sup> Finding Funding: Sources of Resources For Child Care, by John Surr. Chapter 8 of the Handbook on Quality Child Care For Young Children, Settings, Standards, and Resources. Edited by Carol Ann Baglin and Michael Bender.

<sup>2</sup> Cost, Quality, and Outcomes Study, Campus Box 159, PO Box 173364, University of Colorado at Denver, CO 80217-3364. Executive Summary \$8, Public Report \$15, Technical Report \$40

- Child care in most centers in the United States is poor to mediocre. The level of quality in most centers does not meet children's needs for health, safety, warm relationships and learning. Only one in seven centers was rated as developmentally appropriate.
- Key determinants in the provision of high quality care are staff to child ratios, staff education and administrators' prior experience. The most significant determinant of quality was found to be staff-to-child ratios. Center quality was also found to increase as the percentage of staff with a high level of education increases and as the prior experience of the administrator increases. Centers providing the lowest quality of care were found to have teachers who were paid the lowest wage, had the least education and received the least specialized training.
- States with more demanding licensing standards have fewer poor quality centers.
- Highest quality was found in centers that have access to extra resources to improve quality. Centers that do not have to depend solely on parent fees are able to provide the highest quality.
- Good quality services cost more, but not a lot more. The difference between mediocre quality care and good quality care was about 10%. The provision of excellent quality care requires a much greater increase in costs.
- Quality of service is not significantly different between for profit and non profit sectors.
- Parents tend to over estimate the quality of care their children are receiving. While parents say they value the quality of care their children receive, they tend to be ineffective in evaluating quality. Ninety percent of parents rated the quality of the services their children receive as very good, while the ratings of trained observers indicate that most of those same programs are providing care that ranges from inadequate to mediocre. The inability of parents to recognize good quality care implies that they do not demand it. Thus centers dependent on parent fees have little or no incentive to provide a higher level of quality at a higher cost.

- Inadequate public subsidies lower the demand for good quality child care. Government purchasing practices often fail to contribute to raising the level of quality. When government agencies impose low payments through low funding caps and reimbursement rates when purchasing care for low income children, they too contribute to lowering the demand for good quality child care.

Unfortunately these findings still are true today.

Knowing the cost of high quality care is too high for many families to pay, most of our Federal centers function with a Nonprofit Board which serves as the major player for fundraising and tuition assistance programs.

7

additional  
resources

## USING AVAILABLE RESOURCES

Knowing what is available and where to find help will save the start-up committee time and effort in their work. Many excellent resources have become available through the Internet. If you can not access the Internet at work or at home then try your public library.

Your most important local resource for information will be the local Child Care Resource and Referral Agency or CCR&R. This is an organization whose mission is to know the local child care market, "do whatever it takes to make child care work for families and communities" thus they can facilitate in identifying providers, training opportunities, funding streams and current issues/events in your area. You can find your CCR&R by looking in the Yellow Pages of the phone book under: Child Care Referral Services.

**The following WEB sites have good information:**

- GSA, Office of Child Care  
[www.gsa.gov/childcare](http://www.gsa.gov/childcare)
- The National Association for the Education of Young Children (NAEYC)  
[www.naeyc.org](http://www.naeyc.org)
- The National Resource Center for Health and Safety in Child Care  
<http://nrckids.org/>
- National Association of Child Care Resource and Referral Agencies (NACCRRRA)  
<http://www.naccrra.org>
- Office of Personnel Management  
<http://www.opm.gov>

Board Source

1828 L Street N.W. Suite 900, Washington, DC 20036-5114 (800)883-6262

<http://www.boardsource.org>

◇ Center for the Child Care Workforce

<http://www.ccw.org>

Publications:

◇ **Accreditation Criteria and Procedures of the National Academy of Early Childhood Programs (NAEYC)**

1834 Connecticut Avenue, N.W. Washington, DC 20009 (800) 424-2460

<http://www.naeyc.org>

◇ **Tax -Exempt Status for Your Organization**

IRS Publication 557 (800) 829-3676 [www.irs.gov](http://www.irs.gov)

◇ **Handbook for Public Playground Safety**

U.S. Consumer Product Safety Commission, Washington, DC 20207

<http://www.cpsc.gov>

◇ **Office of Personnel Management 5 CFR Part 950**

(Combined Federal Campaign, CFC)

Solicitation of Federal Civilian and Uniformed Service Personnel for Contributions to Private Voluntary Organizations

<http://www.opm.gov>

◇ **Child Care Design Guide, PBS-P140**

◇ **Child Care Board of Directors Resource Guide**

General Services Administration, Public Buildings Service

[www.gsa.gov/childcare](http://www.gsa.gov/childcare)

◇ **Caring for Our Children, National Health and Safety Performance Standards:**  
Guidelines for Out-of-Home Child Care Programs.

A joint collaborative project of the American Public Health Association and the American Academy of Pediatrics

<http://cfoc.nrckids.org/>

## CONSULTANTS

GSA typically does not use consultants in starting our centers. For those groups outside of GSA space, the need to enlist the aid of a consultant is dependent on:

1. The expertise of the members of the organizing committee
2. Time availability
3. Resource priorities of the sponsoring agency

If the organizing committee makes a decision to hire a consultant, specific tasks for the consultant must be determined. Once tasks are determined, the committee should take the following steps:

1. Contact several consultants requesting resumes, references and sample final reports
2. Contact references and discuss quality of work
3. Meet with each consultant and discuss your specific needs; marketing, program issues
4. Provide scope of work
5. Have consultant submit a proposal in response to the discussion and scope of work
6. Select the best consultant and develop the contract

When assessing the credentials of the consultant:

- Consider experience and expertise in the specific area or areas in which you need assistance; curriculum, marketing, etc.
- Assess overall knowledge of the field: knowledge of demographic and early childhood trends, issues, accepted practice in the field, promising developments, legislation, etc.
- Assess knowledge of local regulations, licensing standards and other local and state requirements for center operation
- Discuss the consultant's position on specific issues such as accreditation, board composition, curriculum development, and evaluation
- Assess knowledge of child care operations in federal space

The consultant/committee relationship will depend to a great extent on the specificity of the scope of work. The most common problem with consultant-



organizing committee relationships evolves from the lack of a clearly defined scope of work. Often, committees have made assumptions that consultants will perform tasks that are not defined. Consultants, on the other hand, may make assumptions that certain tasks are being performed by those on the committee or by other consultants. Assumptions made by either party can lead to miscommunication and dissatisfaction. Excellent committee/consultant relationships develop when expectations are clear and communication is open. In some cases it may be necessary to hire more than one consultant for different tasks, whereas, some centers can become operational without a consultant.

The major task of the organizing committee is to collect as much information as possible from existing resources and determine which specific task areas, if any are in need of the skills of a consultant.